

Great Lakes

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# Great Lakes Practice Transformation Network

Reimagine your future.  
We can help you get there.



**Malaz Boustani, MD, MPH - Principal Investigator**

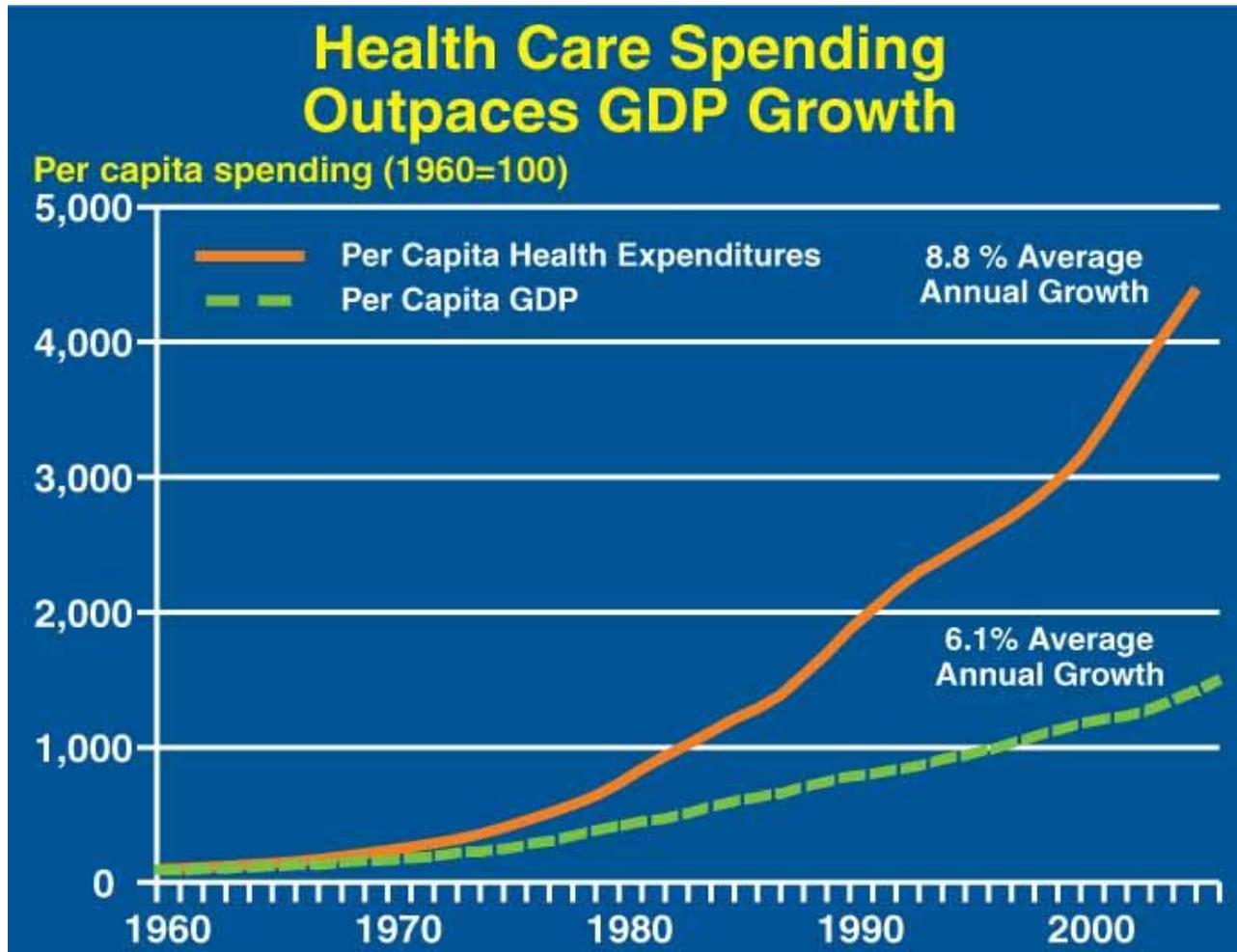
**Nadia Adams, MHA - Chief Operating Officer**

# Agenda

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- **Problem: Current Health System Landscape**
- Solution: Great Lakes Practice Transformation Network
- How we can support you: Giving You Control of Your Practice

# The Problem: Increasing Healthcare Costs



# CMS shifting to value-based payments

## Medicare Fee-for-Service

**GOAL 1:** **30%** 

Medicare payments are tied to quality or value through **alternative payment models where the provider is accountable for quality and total cost of care** by the end of 2016, and 50% by the end of 2018

**GOAL 2:** **85%** 

Medicare fee-for-service payments are **tied to quality or value** by the end of 2016, and 90% by the end of 2018

  
**STAKEHOLDERS:**

Consumers | Businesses  
Payers | Providers  
State Partners



Set **internal goals** for HHS



Invite **private sector players** to match or exceed HHS goals

## NEXT STEPS:



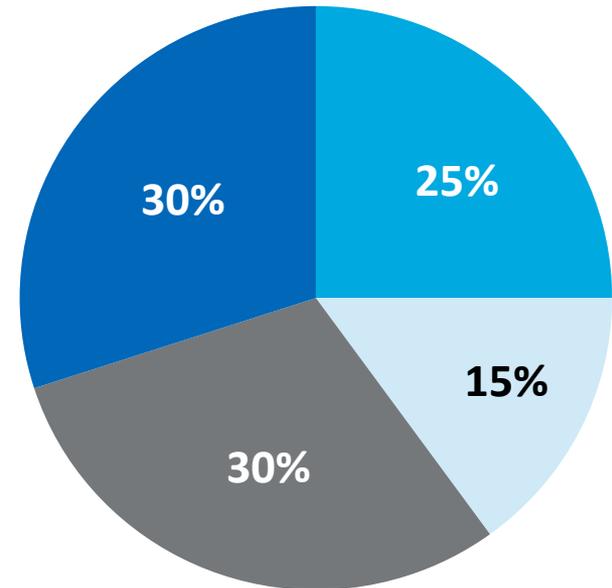
**Testing of new models and expansion of existing models** will be critical to reaching incentive goals

Creation of a Health Care Payment **Learning and Action Network** to align incentives between public and private sector players

# 3 major changes to payment regulations

Three important changes to how Medicare pays those who give care to Medicare beneficiaries

1. Ending the Sustainable Growth Rate (SGR) formula for determining fee-for-service
2. Making a new framework for rewarding health care providers for giving better care not just more care (**Clinical Process Improvement**)
3. Combining existing quality reporting programs (MU, PQRS, VBM) into one new system called **Merit-Based Incentive Payment System (MIPS)** – Begins 2017 with payment adjustments beginning 2019



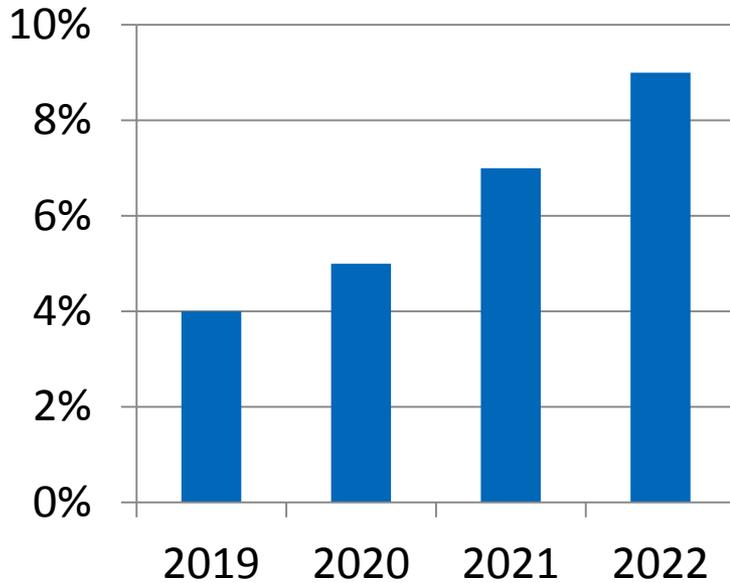
- EHR Meaningful Use
- Clinical Practice Improvement
- Resource Use
- Quality

*Physicians are measured in four performance categories scored 0-100*

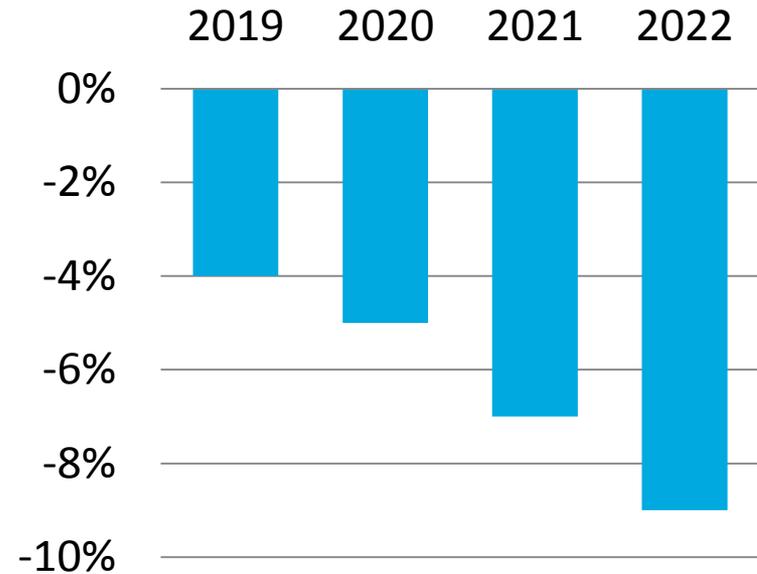
# Impact of payment changes

Performance against a threshold will determine the payment adjustment, which will increase over time

### Positive % Adjustment



### Negative % Adjustment



*This means that the highest performers get an extra adjustment of up to 10% through 2024*

# Agenda

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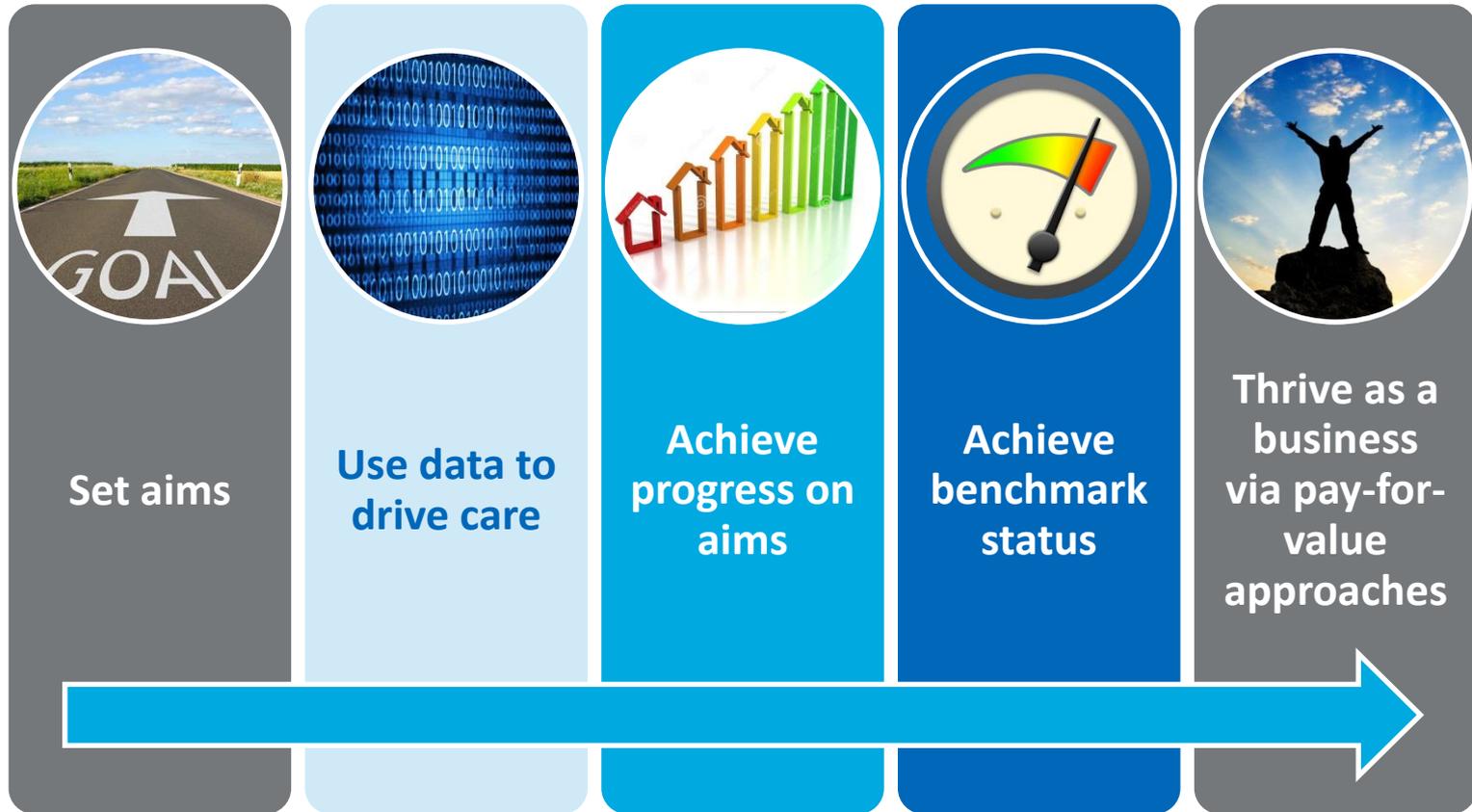
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# The Solution: GLPTN

- Part of **Transforming Clinical Practices Initiative** (TCPI), a 4-year, nationwide, federally-funded effort by Centers for Medicare and Medicaid Services (CMS)
- **Goal:** To help doctors, nurses, pharmacists, and others advance their practices, lower healthcare costs, and improve the health of patients in Michigan, Indiana, and Illinois
- **Outcome:** Healthier patients, better coordinated care, and greater financial success – at *no cost* to providers



# TCPI Five Phases of Practice Transformation



# 6 Clinical Quality Measures



## Medication Management

- Controlling high blood pressure
- Anticoagulation therapy in patients with atrial fibrillation



## Unnecessary Testing

- Advanced diagnostic imaging
- Esophageal-gastric-duodenoscopy (EGD)
- Colonoscopy



## Prevention

- Influenza vaccination rates



## Behavioral Health

- Depression screening and follow-up



## Chronic Disease Management

- Diabetes
- Chronic Obstructive Pulmonary Disorder (COPD)
- Congestive Heart Failure (CHF)



## Reducing Preventable Hospitalizations

# TCPI Key Indicators of Success



1. Partner with 11,500 clinicians to transform to value-based care
2. Improve health outcomes for 10 million patients
3. Reduce unnecessary hospitalizations
4. Generate at least \$1B in cost savings to payers
5. Reduce unnecessary testing and procedures to improve efficiency
6. Build evidence base to scale effective solutions

# GLPTN: Who We Are

GLPTN formed as part of the **Transforming Clinical Practices Initiative (TCPI)** to help clinicians achieve large-scale health transformations through collaborative and peer-based learning networks

- One of **29 practice transformation networks (PTNs)** awarded
- **10 support and alignment networks (SANs)** awarded to support PTNs
- Awarded **\$46.4 million** of \$685 million total

## Lead organizations:

- Indiana University (primary grant recipient)
- Purdue Healthcare Advisors (Indiana)
- Northwestern University (Illinois)
- Altarum Institute (Michigan)



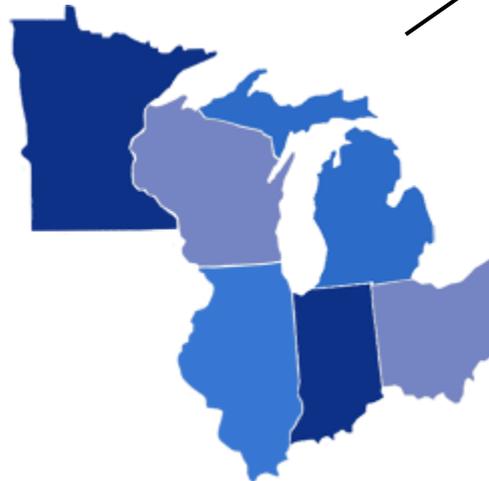
NORTHWESTERN  
UNIVERSITY

# GLPTN Key Facts

- 33 healthcare partners
- 8 universities



- \$46.4M received
- \$1B in cost savings



- Indiana, Michigan, Illinois
- 11,500 clinicians
- 10 million lives impacted



52 on-site, on-demand  
Quality Improvement Advisors

# Our Transformation Toolkit

We offer a **four-part change package** to help you shape your practice for the future of healthcare delivery and compensation.

- **Implementation Science:** Learn how to identify practice areas that could benefit most from improvement, and those that should get immediate attention
- **Lean and Six Sigma:** Improve the flow of your workplace, so you can make changes to your processes as soon as you see the need for them
- **Personalized Population Health:** Help with reporting data for patient groups with certain core conditions so treatments that benefit them become clear
- **CMS Compliance:** Prepare you to get ready for new performance-based compliance standards, and qualify for incentives under MIPS.



# Our Personalized Approach to Transformation

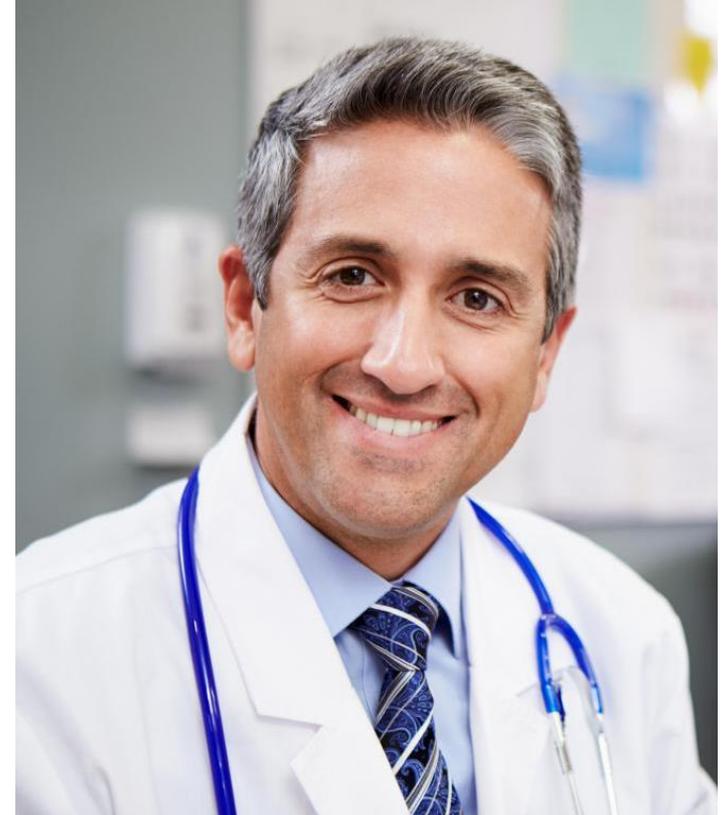
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- **Team of professionals** trained in quality improvement, process improvement, clinical informatics and data analytics
- **Complimentary readiness assessment** and realistic **personalized action plan** to identify areas of improvement and help create your roadmap to better outcomes and efficiency
- **Training and implementation support**
- **Regular reporting** detailing your practice's progress and milestones
- **Lessons learned** from other practices



# What We Offer

- **Choose your improvement priorities**, beyond the core measures
- Learn how to run your practice more efficiently and **generate more revenue**
- Participate in **MOC** and **CME** credits – most of which are free
- On-site, on-demand **Quality Improvement Advisors (QIAs)** support providers through 5 phases of transformation by:
  - Enhance participation in **PQRS**
  - Establish **Chronic Care Management** program and leverage new **Medicare billable care coordination** changes
  - Understand upcoming **MIPS 2019** reimbursement changes



# Support and Alignment Networks

10 Support and Alignment Networks (SANs) offer personalized resources and best practices to help clinicians integrate evidence-based care to improve value for patients.

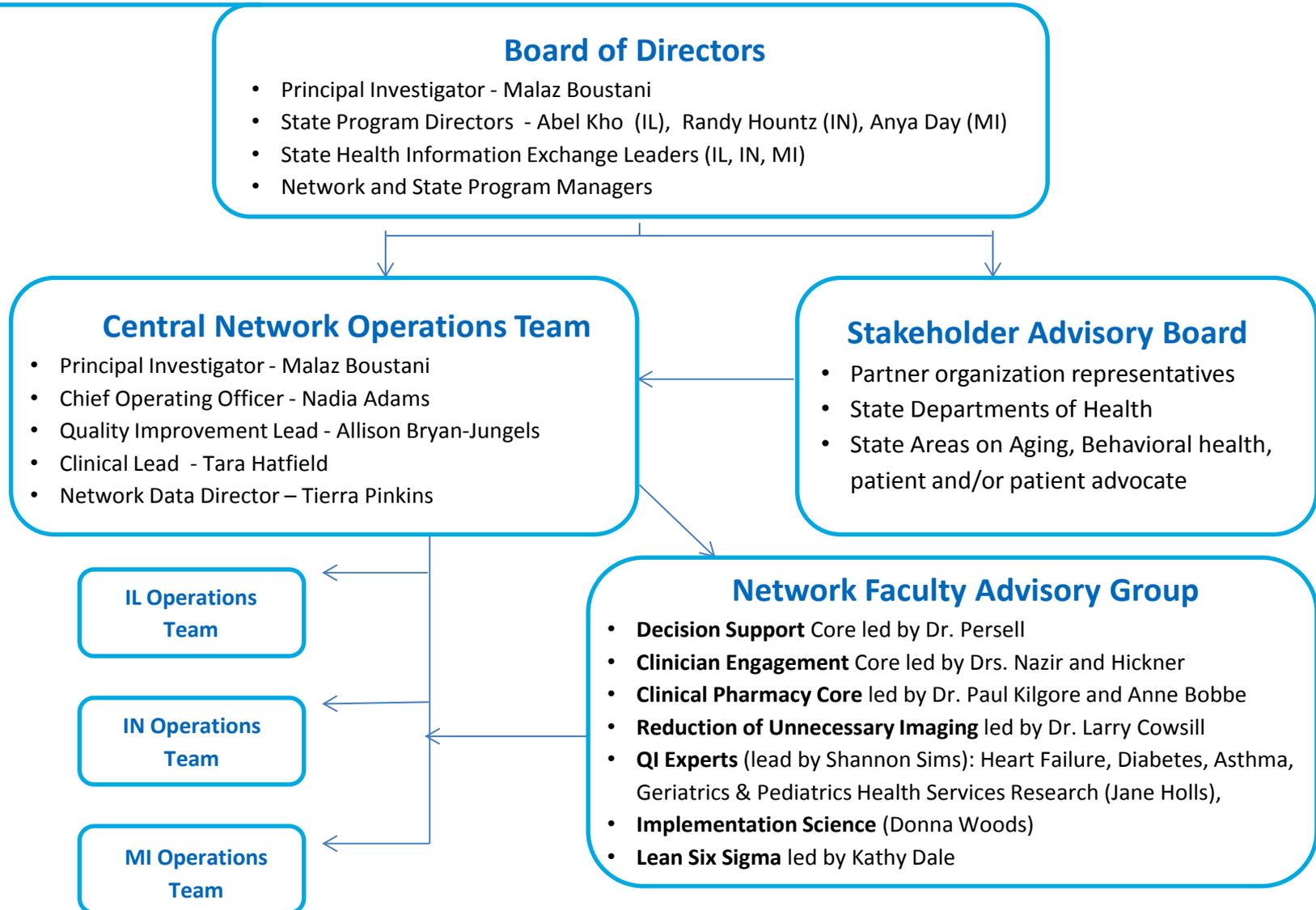
**Patient-Centered  
Primary Care**  
COLLABORATIVE



**NATIONAL NURSING  
CENTERS CONSORTIUM**  
keeping our nation healthy



# GLPTN Team



# Agenda

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# Why should you join the Great Lakes Practice Transformation Network?

# 1. Exclusive and personalized access to CMS

- We connect you to a broad network of resources to ensure that your practice prospers – all at no cost to you.
- Get access to virtual and face-to-face networks of experts, peers, and QIAs.
- We offer exclusive access to Healthcare Communities to share lessons learned with other practices.

## 2. Greater efficiency for higher revenue

We offer technical assistance to help our clinicians leverage new financial incentives and reimbursement changes by aligning with:

- Meaningful Use
- Patient Quality Reporting System (PQRS)
- Merit-Based Incentive Payment System (MIPS 2019)
- Quality improvement programs, including Value-based Modifier (VBM)

# 3. More time seeing patients

- Our personalized QIAs guide you to achieve goals you choose so you can focus on what you do best – providing excellent care to patients.
- QIAs will work with clinicians and staff to integrate new tools and methods with your existing quality improvement initiatives.
- See measureable improvements in patient satisfaction and outcomes.





Reimagine your future.  
We can help you get there.

**Thank you!**  
**Questions? Ready to enroll?**

Email: [info@glptn.org](mailto:info@glptn.org)

Website: [glptn.org](http://glptn.org)

Apply online: [glptn.org/apply-now](http://glptn.org/apply-now)